

60-SECONDS WITH:

JAMES QUICK, FOUNDER HILTON QUICK GLOBAL SEARCH



Q What do you do?

A I represent family offices looking to link up with legal expertise, recruit partners and teams for law firms who are looking to take their business forward and represent people who want or need a change and want to know the best way to go about it.

Q What is the most rewarding thing about your work?

A When I started recruiting 20 years ago, my focus was on the money, but it's important to recognise how we all change throughout our lives and how that filters into our careers. Now I would say knowing I'd made a positive impact on someone's life.

Q Do you have any career aspirations, and have you achieved any of them so far?

A To set up my own business, and after years of procrastinating 2022 was the year! Just do it would be my advice to anyone struggling with indecision over a prolonged period.

Q What do you see as being the biggest trends of 2023 in your area?

A I suspect a renewed focus and approach in understanding scientific data rather than gut reactions and impressions when deciding someone's "fit". Stress testing attitudes and behaviours, habits and ambitions.

Q What has been your most memorable experience during your career so far?

A Most memorable? Probably procrastinating for years and years before pulling my big boy pants on and setting up my own business. The time wasted, dreaming and not doing!

Q How do you deal with stress in your work life?

A This will seem vanilla, but I'm in the gym a lot, still (for my sins) playing rugby. The one thing that absolutely cures stress for me is a visit to or run along the beach.

Q What is something you think everyone should do at least once in their lives?

A Go swim in the sea on Christmas morning.....just push yourself out of your comfort zone, stretch yourself, force yourself to do things you don't enjoy immediately, it builds character and resilience. If only I could get my kids to follow suit!

Q Which three traits define you?

A Tough to answer this one, we all have a perception of ourselves, my better half suggested: caring, generous, competitive

Q Advice to someone who is thinking about leaving their employer?

A Take your time, get advice from someone who knows what they are doing, it is too important to risk, and be clear on your reasons for doing something, and often to understand that fully you need to work with a recruiter who can challenge you in a positive way. Also.... life's too short.

Q What are you looking forward to in 2023?

A At home, really pushing my DIY skills with some mental projects I have planned. In the office, probably working "on" the business, rather than "in" it. Building the brand, hiring, seeing what can be achieved.

Q What would you be doing if you were not a headhunter?

A I wish I had the talent to be a rugby player, but I was never good enough, so in reality, I would probably be learning how to design cars, a secret passion of mine.

Q If you had to sing karaoke right now, which song would you pick?

A Jazzy Jeff and The Fresh Prince, Boom Shake the Room.....but I don't know who would be more embarrassed, me doing it, or someone having to hearing it!

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