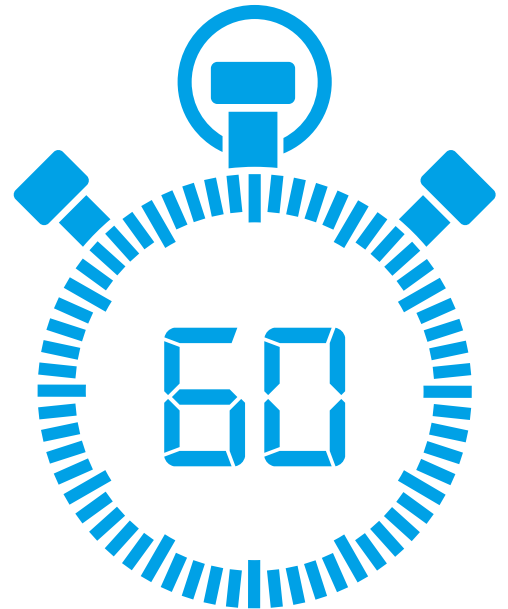


60-SECONDS WITH:

PETE JANES FOUNDER AND CEO SHIELDPAY



- Q** What do you like most about your job?
- A** I love the fast pace of change and the endless potential for positive disruption that technology can bring. Every day is a new challenge, and I thrive on being able to bring innovative products and services to life.
- Q** What motivated you to pursue this career?
- A** I fell in love with the challenge of creating something new from a simple idea. The satisfaction of seeing my vision become a reality and knowing that it could impact people's lives is what motivated me to pursue this career. I want to create something that my children can use and be proud of one day.
- Q** What is the most rewarding thing about your work?
- A** The positive reviews and feedback we receive about our product is the most rewarding thing about my work. It makes all the hard work and long hours we put into Shieldpay worth it. We've gone through a lot to bring Shieldpay to life, and to see people benefiting from it is truly fulfilling.
- Q** Do you have any career aspirations, and have you achieved any of them so far?
- A** I'm looking forward to sharing the lessons I've learned over the past 13 years of working with startups and helping the next generation of entrepreneurs succeed. I've made every mistake in the book, and I'm excited to pass on that knowledge to others. As for achieving my career aspirations, I'm constantly learning and growing, so I don't think I'll ever be done achieving my goals.

- Q** What do you see as being the biggest trends of 2023 in your practice area?
- A** The move to digital payments is inevitable, and legal clients will expect services to be faster, more accessible, and easier to use. User experience will be a significant point of differentiation between firms. We're always looking for ways to improve Shieldpay and stay ahead of these trends.
- Q** What has been your most memorable experience during your career so far?
- A** Watching something we built from scratch being used by tens of thousands of people for group litigation cases was truly amazing. It's rewarding to see our hard work making a difference in people's lives.
- Q** How do you deal with stress in your work life?
- A** I hit the gym! It's a great way to clear my head and reduce stress. I also make sure to take breaks throughout the day to recharge and stay focused.
- Q** What does your perfect holiday look like?
- A** Before my baby girl was born last year my answer would be very different. Today I'd love a quiet, simple flight to a relaxing beach holiday with my family and good food.
- Q** What was the last book you read?
- A** I recently read *The Founders: The Story of Paypal and the Entrepreneurs Who Shaped Silicon Valley*. It's a book that explores the powerful network of people who started PayPal, the roles they played in creating one of the world's largest payments systems and what they have done next to drive the technology and finance revolution forward. It was an interesting and inspiring read.

- Q** Which famous person would you most like to invite to a dinner party?
- A** Elon Musk is someone I would want to have dinner with. I'm intrigued by his creativity, innovation, and success. I would also love to ask him how he manages to achieve so much in one day – it seems to me that he has 28 hours in a day.
- Q** What cause are you passionate about?
- A** I'm passionate about addressing homelessness. It's heart-breaking to see people who, through no fault of their own, end up on the streets with no support structure. It's a problem that needs to be addressed, and I'm always looking for ways to help.
- Q** Do you have a New Year's Resolution, and if so, how do you plan to keep it? To stretch. I hit 40 and everything started to fall apart.
- A** My New Year's resolution is to stretch more. I hit 40 and everything started to fall apart. My body just doesn't recover as quickly as it used to. I've started to incorporate a short routine before or after exercise in my day to help regain some agility and to have a set time to have a break and reset.
- Q** What are you looking forward to in 2023?
- A** Apart from hopes of Arsenal winning the league... I am excited to see Shieldpay reach some new milestones, with the £10bn total value of payments processed mark in sight. 2023 is going to be a year of advancements in the legal services arena with much faster adoption of technology. I believe that we are on the brink of a new era in legal services, and I am eager to see how the market evolves.